Commission Meeting Agenda

Mayor
Samuel D. Cobb

City Commission
Marshall R. Newman
Jonathan Sena
Patricia A. Taylor
Joseph D. Calderón
Garry A. Buie
Don R. Gerth

City Manager
J. J. Murphy

October 17, 2016
Hobbs City Commission
Regular Meeting
City Hall, City Commission Chamber
200 E. Broadway, 1st Floor Annex, Hobbs, New Mexico

Monday, October 17, 2016 - 6:00 p.m.

Sam D. Cobb, Mayor
Marshall R. Newman
Commissioner - District 1

Jonathan Sena
Commissioner - District 2

Patricia A. Taylor
Commissioner - District 3

Joseph D. Calderón
Commissioner - District 4

Garry A. Buie
Commissioner - District 5

Don R. Gerth
Commissioner - District 6

AGENDA
City Commission Meetings are
Broadcast Live on KHBX FM 99.3 Radio
and Available via Livestream at www.hobbsnm.org

CALL TO ORDER AND ROLL CALL

INVOCATION AND PLEDGE OF ALLEGIANCE

APPROVAL OF MINUTES

1. Minutes of the October 3, 2016, Regular Commission Meeting

2. Minutes of the October 5, 2016, Commission Work Session

PROCLAMATIONS AND AWARDS OF MERIT

3. Proclamation Proclaiming October 17, 2016, as “Tharon Drake Day”

PUBLIC COMMENTS  (For non-agenda items.)
CONSENT AGENDA  
(The consent agenda is approved by a single motion. Any member of the Commission may request an item to be transferred to the regular agenda from the consent agenda without discussion or vote.)

None

DISCUSSION

ACTION ITEMS  (Ordinances, Resolutions, Public Hearings)

4. FINAL ADOPTION: Ordinance No. 1098 - Approving Two Real Estate Leases Comprised of Lots 1 - 12, Block 8 of the Original Hobbs Addition, Value of Leases at Term is $27,600 for Dallas Carpet and Pace Oilfield Services  
(Kevin Robinson)

5. Resolution No. 6488 - Approving the Renewals of Medical Insurance Coverage, Benefit Value Advisor, Dental, Vision, Teladoc, Life Insurance, Short Term Disability and Long Term Disability  
(Nicholas Goulet)

6. Resolution No. 6489 - Adopting Budgetary Adjustment #2 for FY 16-17  
(Toby Spears)

COMMENTS BY CITY COMMISSIONERS, CITY MANAGER

7. Next Meeting Date:

- Regular Meeting - Monday, November 7, 2016, at 6:00 p.m.

ADJOURNMENT

If you are an individual with a disability who is in need of a reader, amplifier, qualified sign language interpreter, or any other form of auxiliary aid or service to attend or participate in the above meeting, please contact the City Clerk’s Office at (575) 397-9207 at least 72 hours prior to the meeting or as soon as possible.
CITY OF HOBBS
COMMISSION STAFF SUMMARY FORM

MEETING DATE:  October 17, 2016

SUBJECT:   City Commission Meeting Minutes

DEPT. OF ORIGIN:   City Clerk’s Office
DATE SUBMITTED:   October 12, 2016
SUBMITTED BY:    Jan Fletcher, City Clerk

Summary:
The following minutes are submitted for approval:

- Regular Commission Meeting of October 3, 2016
- Work Session of October 5, 2016

Fiscal Impact:   Reviewed By: ____________________________
N/A
Finance Department

Attachments:
Minutes as referenced under “Summary”.

Legal Review:   Approved As To Form: ____________________________
City Attorney

Recommendation:
Motion to approve the minutes as presented.

Approved For Submittal By:

Department Director
City Manager

CITY CLERK’S USE ONLY
COMMISSION ACTION TAKEN

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Minutes of the regular meeting of the Hobbs City Commission held on Monday, October 3, 2016, in the City Commission Chamber, 200 East Broadway, 1st Floor Annex, Hobbs, New Mexico.

Call to Order and Roll Call

Mayor Cobb called the meeting to order at 6:00 p.m. and welcomed everyone in attendance to the meeting. The City Clerk called the roll and the following answered present:

Mayor Sam D. Cobb  
Commissioner Marshall R. Newman  
Commissioner Jonathan Sena  
Commissioner Patricia A. Taylor  
Commissioner Joseph D. Calderón  
Commissioner Garry A. Buie  
Commissioner Don Gerth

Also present:  
J. J. Murphy, City Manager  
Mike Stone, City Attorney  
Efren Cortez, Assistant City Attorney  
Chris McCall, Police Chief  
Brian Dunlap, Deputy Police Chief  
Michael Walker, Police Captain  
Manny Gomez, Fire Chief  
Barry Young, Deputy Fire Chief  
Shawn Williams, Fire Marshal  
Paul Thompson, Fire Captain  
Todd Randall, City Engineer  
Kevin Robinson, Development Coordinator  
Raymond Bonilla, Community Services Director  
Art De La Cruz, Code Enforcement Superintendent  
Ronny Choate, General Services Director  
Nicholas Goulet, Human Resources Director  
Ron Roberts, Information Technology Director  
Meghan Mooney, Director of Communications  
Tim Woomer, Utilities Director  
Doug McDaniel, Parks and Recreation Director  
Linda Howell, Golf Course General Manager  
Matt Hughes, Golf Superintendent  
Britt Lusk, Teen Center Supervisor  
Sandy Farrell, Library Director  
Tim Woomer, Utilities Director  
Ann Betzen, Executive Assistant/Risk Manager  
Mollie Maldonado, Deputy City Clerk  
Jan Fletcher, City Clerk  
45 citizens
Invocation and Pledge of Allegiance

Commissioner Sena delivered the invocation and Commissioner Gerth led the Pledge of Allegiance.

Approval of Minutes

Commissioner Calderón moved that the minutes of the regular meeting held on September 19, 2016, be approved as presented. Commissioner Taylor seconded the motion and the vote was recorded as follows: Newman yes, Sena yes, Taylor yes, Calderón yes, Euie yes, Gerth yes, Cobb yes. The motion carried.

Proclamations and Awards of Merit

Proclamation Proclaiming October 7, 2016, as “Domestic Violence Awareness Day”.

Mayor Cobb proclaimed October 7, 2016, as “Domestic Violence Awareness Day”. He presented the proclamation to Mr. Robert Guthrie of Option, Inc., and members of the Option Board. Mr. Guthrie thanked the community for its support in raising awareness about domestic violence.

Mayor Cobb recognized Lea County Sheriff Steve Ackerman in the audience tonight.

Proclamation Proclaiming October 9 - 16, 2016, as “Fire Prevention Week”.

Mayor Cobb proclaimed October 9-16, 2016, as “Fire Prevention Week”. He presented the proclamation to Fire Marshal Shawn Williams. Fire Marshal Williams stated the Hobbs Fire Department will be working at 13 elementary schools this week to educate students on the importance of fire safety.

Proclamation Proclaiming November 1, 2016, as “Extra Mile Day”.

Mayor Cobb proclaimed November 1, 2016, as “Extra Mile Day”. He read the proclamation and stated that a special vibrancy exists within the entire community when its individual citizens collectively “go the extra mile” in personal effort, volunteerism and services in its community.

Presentation of Warrior Award.

Mr. J. J. Murphy, City Manager, presented the Warrior Award to Police Officer Josh Gordon and Police Officer Matt Olenick. He requested all police officers and firefighters present to come forward. Mr. Murphy stated police officers and firefighters compete with
one another but have a special bond. Mr. Murphy stated police officers and firefighters were dispatched to an individual with medical issues when it was noticed that the patient did not have any shoes and had walked miles to the doctor's office. He stated the doctor ended up being out that day and so the patient began his three-mile walk home. Officer Gordon asked the patient about his shoes and the patient replied that he did not own any. Officer Gordon went across the street to the Dollar General Store and bought a pair of flip flops and some water for the citizen. Officer Olenik arrived at the scene and found out the patient had not eaten that day. Officer Olenik went to his unit and gave the patient the lunch he had just bought for himself. The patient was so moved he began to cry. Officer Gordon then gave the patient a ride home. Mr. Murphy stated to have officers in this community who will buy shoes for someone in need and also give up their own lunch to feed them is remarkable. He stated these two officers went above and beyond the call of duty and showed their true hearts in the process.

Mr. Murphy stated the Warrior Award is a recognition program developed to acknowledge those employees who go above and beyond in their work at the City. Mr. Murphy stated the first recipient of the Warrior Award in 2014 was Ms. Jacque Pennington, Public Transportation Supervisor.

Police Chief Chris McCall also presented the Hobbs Police Department Humanitarian Award to Police Officers Gordon and Olenik.

Public Comments

Mr. Byron Marshall stated he is a member of Young Lives Matter. He introduced Mr. Marcos Acosta, Mr. Aaron Williams and Mr. Isaiah Austin. Mr. Marshall stated Mr. Acosta and Mr. Richard Enriquez donated a BBQ grill to raffle with the proceeds being used for the youth. He stated the grill will be raffled on November 23, 2016, and tickets can be purchased by calling him at (575) 805-0020 or Ms. Cathy Marshall at (575) 318-3829. Mr. Marshall invited the public to attend the Celebration to be held on October 15, 2016, at Booker T. Washington Park.

Ms. Helen Houston with the African American Chamber of Commerce (AACC) stated the Pink Ball Gala held on October 1, 2016, was a great success. She thanked Mr. Murphy and Commissioner Calderón for attending the event. Ms. Houston stated $150.00 was donated to cancer survivors and $1,500.00 donated to Light of Lea County.

Mr. Robert Lujan, a veteran, stated the City is issuing citations to citizens for weeds but the City is not maintaining its own property and need to take care of its own weeds. Mayor Cobb stated Mr. Murphy will address the weed issue tomorrow with City staff.
Commissioner Taylor expressed her appreciation to Mr. Lujan for being an active resident of the community.

**Consent Agenda**

Mayor Cobb explained the Consent Agenda and the process for removing an item from the Consent Agenda and placing it under Action Items.

Commissioner Taylor moved for approval of the following Consent Agenda Item(s).

*Resolution No. 6485 - Appointing Rachel Moon to the Lodgers' Tax Board to Fill the Position Vacated by Judy Wink.*

*Resolution No. 6486 - Approving the City of Hobbs 2016 Fiscal Year Capital Asset Inventory.*

Commissioner Sena seconded the motion and the vote was recorded as follows: Newman yes, Sena yes, Taylor yes, Calderón yes, Buie yes, Gerth yes, Cobb yes. The motion carried. Copies of the resolutions and supporting documentation are attached and made a part of these minutes.

**Discussion**

2016 General Obligation Bond C for Higher Education. Dr. Kelvin Sharp, New Mexico Junior College (NMJC) President, addressed several comments to the Commission in support of Higher-Education Bond C. He stated it is about ensuring that our higher-education students have the facilities and tools they need to excel. Dr. Sharp stated Higher Education will be disbursing $131,106,200 throughout the State, of which $4 million is designated for Lea County, if passed. He stated if the vote for Bond C is successful, NMJC plans to design and construct the Allied Health Building. Dr. Sharp stated there is a high demand for registered nurses in Lea County and the Allied Health Building will ensure there is space available for all students. He stated the facility will be built adjacent to Lea Regional Medical Center.

Mayor Cobb stated NMJC brings many students to Hobbs. He expressed the importance of understanding that there will not be a tax increase if Bond C is successful.

Commissioner Buie thanked Dr. Sharp for being proactive in the growth and development of NMJC.
Action Items

Resolution No. 6487 - Approving the Final Plan of Montes Subdivision and an Infrastructure Development Agreement as Submitted by Luis Vega Montes, Property Owner (Located Southeast of the Intersection of Humble and Edwards Streets). Mr. Kevin Robinson, Development Coordinator, stated the final plan, infrastructure and Development Agreement for the Montes Subdivision has been submitted by Luis Vega Montes, property owner. Mr. Robinson stated Mr. Montes is present at tonight’s meeting. He stated the proposed subdivision is located southeast of the intersection of Humble and Edwards which encompasses approximately 1.68 acres and will create a total of 7 residential lots. Mr. Robinson stated the Hobbs Municipal Code Chapter 16 requires all public infrastructure serving the development to be in place or adequate surety given by the developer regarding said infrastructure prior to approval of the subdivision. He stated in this case there is a public water line within Edwards that would need to be installed in order for the post-subdivided property to be served with municipal infrastructure. Mr. Robinson stated the Developer has received an engineer’s estimate of $20,570.00 to install the required infrastructure and will be required to pay a fair share assessment at the time of connection to service. Additionally, the Utility Service Policy allows for development agreements whereby the infrastructure is extended by the municipality and developer is responsible for only the fair share assessment. He stated City staff has determined, due to potential increased densities within the area, that the municipal system would benefit by installing the City water main within Edwards, thereby connecting the water mains on Humble and Midwest. The cost of this installation is estimated to be approximately $100,000. Mr. Robinson stated the Developer would still be responsible for the fair share assessments, as reflected in the Development Agreement, at time of connection. He stated that as additional connections west and south of the proposed development are made to the newly installed infrastructure fair share assessments will be collected. He stated the Planning Board recommended approval at its Planning Board meeting held on May 17, 2016.

Through the assistance of an interpreter, Mr. Luis Vega Montes, the developer of the project, expressed concern to the Commission regarding the strict provisions of the City’s policies and also regarding a separate mobile home issue. After questions by Mr. Mike Stone, City Attorney, and through the translation efforts of Mr. Raymond Bonilla, Mr. Montes acknowledged to Mr. Stone, Mr. Murphy and the Commission that he does agree with the terms of the Development Agreement that he signed.

Commissioner Calderón moved that Resolution No. 6486 be adopted as presented. Commissioner Sena seconded the motion and the vote was recorded as follows: Newman yes, Sena yes, Taylor yes, Calderón yes, Buie yes, Gerth yes, Cobb yes. The motion carried. Copies of the resolution and supporting documents are attached and made a part of these minutes.
Consideration of Approval of an Amended Employment Agreement with City Manager J. J. Murphy. Mr. Mike Stone, City Attorney, explained the amended employment agreement with City Manager J. J. Murphy and stated under the terms of the amended agreement, Mr. Murphy would continue to serve as City Manager until June 1, 2017, or at the time he resigns, if sooner than June 1, 2017. He stated the new agreement contains the same basic salary and benefits. Mr. Stone stated at the time of separation, Mr. Murphy would transition to a Special Consultant to aid in the orderly transition of City Management to a new City Manager. He continued to explain that at the time of separation, Mr. Murphy will be paid a severance that will equal one year of his current salary, paid over a period of time until June 2, 2018. Mr. Murphy's City-provided health insurance will continue until he obtains new employment and is eligible for family coverage, or until June 1, 2018, whichever occurs first. Mr. Stone stated life insurance, short-term disability and his vehicle allowance will continue until he resigns or June 1, 2018, whichever occurs first.

Commissioner Sena stated he will vote no on the amended agreement as he feels Mr. Murphy is the best City Manager in the State and he wishes him to stay. He also stated he would rather not give an early severance payout.

There being no further discussion, Commissioner Calderón moved to approve the amended employment agreement with City Manager J. J. Murphy as presented. Commissioner Buie seconded the motion and the vote was recorded as follows: Newman no, Sena no, Taylor no, Calderón yes, Buie no, Gerth yes, Cobb yes. The motion failed.

Comments by City Commissioners, City Manager

Commissioner Calderón expressed his disagreement with failure to approve the amended agreement for the City Manager. He stated he supports Mr. Murphy 100% now and will continue to support him when he is no longer a City Manager in Hobbs.

Commissioner Newman recognized Mr. Ronny Choate, General Services Director, for receiving the 2016 Energy Executive of the Year given by the New Mexico Association of Energy Engineers (NMAEE). He stated the award acknowledges the important achievements being made in energy by individuals, organizations, agencies and corporations.

Commissioner Newman stated his vote against the new amended contract with Mr. Murphy reflects the wishes of his constituents and City staff and he will stand with them.

Commissioner Buie stated he voted no because he did not agree with the agreement that was presented. He stated his position is based on day-to-day talk with citizens and
what he has seen occur within the City of Hobbs. He stated he feels the agreement should have been shortened.

Commissioner Taylor stated she voted no due to Mr. Murphy being a good City Manager, and she wishes him to stay. She stated their relationship has just begun to develop.

Commissioner Sena introduced Mr. Nathan Garza who is a Sophomore at Hobbs High. He stated Mr. Garza will do great things in the future.

Commissioner Gerth stated Mr. Murphy is a casualty of the downturn in the economy. He stated the reason he voted yes is because he feels it is time for the City to allow Mr. Murphy to move on with his life.

Mr. Murphy stated the City submitted a competitive bid package to host the 2017 NJCAA Region 5 Softball Tournament to be held in Hobbs. He stated it will be a four-day tournament and will bring many visitors and lodgers to Hobbs.

Mr. Murphy stated regardless that the motion failed to amend his contract, the good news is that he still is the City Manager tomorrow.

Mayor Cobb stated the City Manager and Commission will continue to work in the best interests of the City.

**Adjournment**

There being no further discussion or business, Commissioner Calderón moved that the meeting adjourn. Commissioner Sena seconded the motion. The vote was recorded as follows: Newman yes, Sena yes, Taylor yes, Calderón yes, Buie yes, Gerth yes, Cobb yes. The motion carried. The meeting adjourned at 7:15 p.m.

__________________________
SAM D. COBB, Mayor

**ATTEST:**

__________________________
JAN FLETCHER, City Clerk
Minutes of the work session of the Hobbs City Commission held on Monday, October 5, 2016, at 5:00 p.m. in the City Commission Chamber at City Hall, 200 East Broadway, Hobbs, New Mexico.

Mayor Cobb called the work session to order and welcomed everyone in attendance. The following were present:

Mayor Sam D. Cobb  
Commissioner Marshall Newman  
Commissioner Pat Taylor  
Commissioner Garry A. Buie

Absent:  
Commissioner Jonathan Sena  
Commissioner Joseph D. Calderón  
Commissioner Don Gerth

Also present were Mr. J. J. Murphy, City Manager, Mr. Mike Stone, City Attorney, and Ms. Mollie Maldonado, Deputy Clerk. Other staff members and public were also present.

2017 Health Insurance Renewal.

Mr. Murphy began the discussion by stating the 2017 Health Insurance Renewal has increased by 12.5%. He stated the Commission will have to determine if the employees will pick up the entire 12.5% of the cost or if the City will assist with the increase. Mr. Murphy stated that due to the downfall in the economy, employees are on a merit freeze for FY 2017.

Mr. Murphy explained that active employees are in the same pool as retirees. He stated the City has an unfunded liability of $32 million for retiree health care and $9 million has been set aside toward this liability. He stated retirees have $1.4 million in claims and active employees have $3.08 million in claims so 10% of the total enrollees have 31% of the claims. Mr. Murphy recommended next year the City review its options and look at a strategy to separate the two groups.

In reply to Mayor Cobb’s question about the demographics of the plan, Mr. Murphy stated there are 106 members classified as "retirees" (which includes their dependents) and 954 members classified as "active employees" (which includes their dependents) that are currently on the City’s health insurance plan.

In response to Commissioner Newman’s inquiry, Mr. Murphy stated currently retirees are eligible to request to be on the City’s health insurance at any time per a memo written by former City Manager, Mr. Bob Gallagher. He stated the Commission would have to approve an ordinance if they wish to revise retiree health insurance options.

In reply to Mayor Cobb’s questions, Mr. Murphy stated a retiree has the option to choose the City’s health insurance plan even though they are employed with
another company that offers health insurance. He recommended these options be reviewed next year.

In reply to Commissioner Newman's question, Mr. Nicholas Goulet, Human Resources Director, explained the City/employee annual tiers for health insurance cost as follows:

1. Employees making under $30,000.00 - City pays 86% and employee pays 14%; and

2. Employees making over $30,000.00 - City pays 76% and employee pays 24%

Mr. Goulet explained the City portion of retiree health insurance cost as follows:

1. Employees who work 20 years - City will pay 2% of premium for each year of service;

2. Employee who work 25 years - City will pay 2.5% of premium for each year of service; and

3. Employee who works 30 years - City will pay 3% of premium for each year of service;

Mr. Eric Weinstein with AON Insurance introduced himself and also introduced Ms. Charlene Fairchild who will assist in the renewal summary.

Mr. Goulet presented a PowerPoint to the Commission with an overall summary of the renewal details. He stated the premium for the 2017 Health Insurance Renewal has increased by 12.5% totaling $843,797.00 of which $654,480.00 is the City's portion. Mr. Goulet stated the City has budgeted $7.57 million in the FY17 budget for health insurance premiums.

Mr. Weinstein explained the 12.5% increase and stated 24 months of medical claims were combined and a 10% increase was predicted in medical claims for FY 17. He stated an additional 2.5% increase was determined because claims were running higher than the City funding level.

Mr. Weinstein stated the Affordable Care Act fee was transitional over three years. He stated that fee is not included in the 2017 Health Insurance Renewal.

Mr. Weinstein stated the City became self funded in 2014 and the first two years were a wash. He stated the City saves approximately 10 to 15% by being self funded. Mr. Weinstein stated it is the recommendation of AON to renew the current self-funded coverage through BCBS with no plan changes.
Mr. Weinstein stated the City’s Individual Stop Loss Protection is $105,000.00 for FY 2017.

In response to Mayor Cobb’s inquiry, Mr. Weinstein stated the City did not take the 2017 Health Insurance to market. He stated there are some health insurance companies that cannot handle the high volume of claims the way Blue Cross Blue Shield (BCBS) does.

In reply to Mayor Cobb’s question, Mr. Goulet stated the 2017 Health Insurance plan and deductible remain the same as the 2016 Health Insurance which is a $500.00 deductible and $2,500.00 out-of-pocket cost for a single employee.

Mr. Weinstein stated there were nine individuals that exceeded $115,000.00 in claims in 2015 and there are four individuals in 2016 that have exceeded that amount.

Mayor Cobb stated his company’s health insurance deductible is $5,000.00 which brings the premium lower for the employee. He stated the employees will pay the maximum of $1,500.00 of the deductible and the company pays the remaining deductible, if needed. Mr. Weinstein stated he can calculate that scenario for the City, if desired. He stated if the deductible was increased to $1,000.00 that it would be a savings of 2.5% which is very minimal. He stated the City would have to reduce medical benefits in order for employees to not pay an increase.

Mr. Goulet stated there is currently one claimant who is reaching $1 million in medical claims.

In response to Mayor Cobb’s inquiry, Mr. Toby Spears, Finance Director, stated the City would have to pay 2% of its payroll from 1991 to current in order to participate in the New Mexico State Health Insurance Plan. He stated that would be a substantial amount of money.

Mr. Goulet also stated there are 106 retirees with dependents who have $1.4 million in health insurance claims and 954 active City employees with dependents whose claims are $3.08 million which makes active employees pay a higher premium due to the high medical claims of retirees.

Commissioner Newman stated that it is a bad plan to make retirees pay more in health insurance premiums when they have completed their years of service to the community.

Mayor Cobb stated it is not the intent for the City to penalize the retirees but the City needs to get the best deal for all of its employees.

Mr. Goulet stated TelaDoc was implemented last year as a value-added benefit. He stated this allows members to receive consultation services for acute conditions at no cost to the employee.
In reply to inquiries from Commissioners Newman and Buie, Mr. Goulet stated there are a total of 1,085 members signed up for TelaDoc which includes both active employees and retirees. He stated member utilization has increased by 106 participants from last year. Mr. Goulet stated flyers and email notices are sent to retirees and active employees as a reminder of the service. Mr. Murphy stated four different mandatory meetings are held for employees and a portion of the meeting is to educate employees on TelaDoc and other services offered by BCBS. He stated employees get this presentation every year.

Mr. Goulet stated BCBS also offers the following benefits:

**Value Advisor** - Provides employees the opportunity to intelligently shop medical services with advanced notice of cost, assistance in scheduling, and attaining pre-approvals. He stated the goal is to reduce not only the cost the employee pays for the procedure, but also the cost of the total procedure paid by the City. Mr. Goulet stated this benefit is currently being underutilized but can pay considerable dividends with the increased utilization by City employees. He continued to state the City's goal is to increase participation through individual education, materials provided from BCBS, and to re-focus during open enrollment meetings.

**Healthcare Flexible Spending Account (FSA)** - Provides a tax benefit for the City and the employee. He stated FSA program allows employees to set aside monies for upcoming medical expenses which also includes medical supplies.

In reply to Commissioner Newman’s inquiry, Mr. Goulet stated if the employee does not utilize all the monies from their FSA account at the end of the year, they will lose those funds.

**Short Term Disability** - Provides that if an employee is out more than 30 days, it will pay 60% pre tax of their current pay up to nine weeks.

**Long Term Disability** - Provides that if an employee is out more than nine weeks, it will pay 60% pre tax of their current pay for as long as needed for the employee to return to their duties.

Commissioner Buie recommended continuing the education efforts about TelaDoc in order to have more employees utilize the program.

Mr. Goulet stated the Commission needs to determine whether the City and/or the employees will pick up the 12.5% increase which is not an easy decision.

Commissioners Buie and Newman thanked Mr. Goulet and his staff for their work on the health insurance renewal.
Mayor Cobb thanked everyone for attending the work session and for the presentations. There being no further discussion by the Commission, the meeting adjourned at 6:00 p.m.

SAM D. COBB, Mayor

ATTEST:

JAN FLETCHER, City Clerk
Office of the Mayor  
Hobbs, New Mexico  

PROCLAMATION

WHEREAS, Tharon Drake has been a competitive swimmer since he was 9 years old; and

WHEREAS, in 2008, at the age of 15, Tharon lost his sight due to a rare methylation defect caused by amnesia; and

WHEREAS, through hard work and perseverance, Tharon was named an alternate at the London 2012 Paralympic Games; and

WHEREAS, in 2016 Tharon traveled with Team USA/United States Resident Team to compete in the 2016 Paralympic Games in Rio de Janeiro in the 100-meter breaststroke, 400-meter freestyle, 200-meter individual medley, and 100-meter freestyle; and

WHEREAS, Tharon earned a Silver Medal in the 400-meter freestyle; and a Silver Medal in the 100-meter breaststroke; and

WHEREAS, Tharon has displayed qualities of leadership, determination, faith and athletic achievement; and.

WHEREAS, by his example and leadership, he is an inspiration to others to give their very best at all times.

NOW, THEREFORE, I, Sam D. Cobb, Mayor of the City of Hobbs, New Mexico, do hereby proclaim October 17, 2016 as:

"THARON DRAKE DAY"

in the City of Hobbs in honor of his accomplishments and impact on our community, and demonstrate our appreciation for his athletic achievements.

IN WITNESS WHEREOF, I have hereunto set my hand this 17th day of October, 2016, and cause the seal of the City of Hobbs to be affixed hereto.

ATTEST:

SAM D. COBB, Mayor

JAN FLETCHER, City Clerk
ACTION ITEMS
CITY OF HOBBS
COMMISSION STAFF SUMMARY FORM
MEETING DATE: October 17, 2016

SUBJECT: BLOCK 8 LEASES—FINAL ADOPTION OF AN ORDINANCE TO APPROVE TWO MONTH TO MONTH LEASES OF MUNICIPAL PROPERTY.

DEPT. OF ORIGIN: Planning Division
DATE SUBMITTED: October 10, 2016
SUBMITTED BY: Kevin Robinson – Planning Department

Summary: The municipality is in the process of closing on property consisting of Lots 1-12, Block 8 of the Original Hobbs Addition, as a potential future site for new Municipal Detention Facilities. The current owner has two active month to month leases on the property, one to Dallas Carpets a local retail carpet company and one to Pace Oilfield Services also a local company. Adoption of this Ordinance would continue the current fair market leases on a month to month basis for a period not to exceed one year, upon conveyance of the property to the municipality.

The Commission authorized publication of the Ordinance to lease public property at the September 6, 2016 public meeting and the Ordinance was duly published.

Fiscal Impact:

Reviewed By: [Signature]
Finance Department

Proceeds of lease payments, valued at $27,800.00 at term.

Attachments: Ordinance authorizing the leases; Leases.

Legal Review:

Approved As To Form: [Signature]
City Attorney

Recommendation:

Staff recommends that the Commission consider approval of the Adoption of the Ordinance to lease public property.

Approved For Submittal By:

[Signature] Department Director

[Signature] City Manager

CITY CLERK’S USE ONLY
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Resolution No. ____________ Continued To: ____________
Ordzinance No. ____________ Referred To: ____________
Approved ________________ Denied ________________
Other ________________ File No. ________________
CITY OF HOBBS, NEW MEXICO

ORDINANCE NO. 1098

AN ORDINANCE APPROVING TWO REAL ESTATE LEASES COMPRISED OF
LOTS 1 THROUGH 12, BLOCK 8 OF THE ORIGINAL HOBBS ADDITION,
VALUE OF LEASES AT TERM IS $27,600.00.

WHEREAS, the City of Hobbs, a municipal corporation, shall be the owner
of real property comprised of lots 1-12, block 8 of the Original Hobbs Addition; and

WHEREAS, the property is currently encumbered by two fair market month
to month leases by local companies; and

WHEREAS, the municipality desires to continue such leases on a month to
month basis for a period certain of one year; and

WHEREAS, unless a referendum election is held, the Ordinance authorizing
the lease of this property shall be effective forty-five (45) days after its adoption.

WHEREAS, inclusive in this Ordinance are the following:

1. **Terms of Leases:** The City proposes to lease real property comprised of
lot 1-12, block 8 of the Original Hobbs Addition, lease proceeds at term will
be $27,600.00.

   The Lease of the City owned Real Property must be approved by City
Ordinance pursuant to NMSA Section 3-54-1 et. seq., as amended.

   Lease Agreements concerning terms of the lease for the property are part of
the Proposed Ordinance.

2. **Appraised Value of Municipally Owned Real Property:** The property has
a new appraisal placing value at $255,000.

3. **Schedule of Payments:** The lease payments are to be paid on a month to
month basis as follows:
   Dallas Carpets: $ 1,500.00
Pace Oilfield Services $ 800.00  
Total Payments $ 2,300.00

4. **The Amount of Leases at Term:** $ 27,600.00

5. **Lessors of Property:**
   
   Dallas Carpet  
   219 N. Turner  
   Hobbs, NM 88240  
   
   Pace Oilfield Services  
   3504 W. Smith Lane  
   Hobbs, NM 88240

6. **Purpose of Municipal Lease:** Allow local businesses additional time to relocate.

NOW, THEREFORE, BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF HOBBS, NEW MEXICO:

(I)
That the City of Hobbs hereby approves the lease of the Property as described as follows:

**LEGAL DESCRIPTION**

A parcel of land comprised of lot 1-12, block 8 within the Original Hobbs Addition.

(II)
That this Ordinance has been published prior to its adoption and shall be published at least once after adoption, pursuant to Sections 3-2-1, et. seq., and 3-54-1, et. seq., NMSA 1978, as amended.

(III)
That the effective date of this Ordinance shall be forty-five (45) days after its adoption by the governing body of the City of Hobbs, unless a referendum election is held.
(IV)

That City staff and officials are hereby authorized and directed to do all acts and deeds necessary in the accomplishment of the above.

PASSED, APPROVED AND ADOPTED this 17th day of October, 2016.

CITY OF HOBBS, NEW MEXICO

By ____________________________
Sam D. Cobb, Mayor

ATTEST:

By ____________________________
JAN FLETCHER, City Clerk
LEASE

THIS LEASE, hereinafter called "LEASE", made and entered into this 1st day of September, 2016 by and between the City of Hobbs, a municipal corporation in the State of New Mexico, (hereinafter called "City") and Pace Oilfield Services, (hereafter called "Lessee").

RECITALS:

A. The City is the owner of certain leasehold property referred to hereafter as the "Leasehold Property", within the City Limits of Hobbs within Lea County, State of New Mexico, as specifically described in Lease Description below.

B. The Lessee desires to lease the leasehold property, as specifically described in Lease Description below, for the purpose of operating a retail carpet store.

Lease Descriptions:

Property comprised of Lot 6 – Lot 12, Block 8 of the Original Hobbs Addition including any non-habitable structures thereon.

C. The City is willing to lease the leasehold property to Lessee, and the parties desire to execute a written Lease.

NOW, THEREFORE, in consideration of the mutual covenants herein contained, and for other good and valuable consideration, the following is agreed:

TERMS AND CONDITIONS:

1. Leasehold Property Description,

The City hereby leases to the Lessee, the land described above, (hereinafter called "Leasehold Property") under the terms and conditions of this Lease.

2. Leasehold Term, Rent Adjustments, Commencement Date And Possession.

A. The term of this Lease shall be month to month commencing on the "Commencement Date," as hereinafter defined. The Commencement Date shall be September 1, 2016, or upon final conveyance of the property to the City of Hobbs. Possession of the Leasehold Property shall be on the Commencement Date.

B. Lessee shall and may peaceably and quietly have, hold and enjoy the Leasehold property for the term of the Lease, as long as Lessee is in compliance with the terms of the Lease Agreement.

C. Lessee acknowledges that it has fully inspected the leased premises and Lessee hereby accepts the leased premises, buildings and improvements, if any, and each appurtenance thereto as is, in their present state and condition, as suitable for the purpose for which the same are leased and will allow for changes in such condition occurring by reasonable deterioration, normal wear and tear excepted. Any improvements and or maintenance to the leasehold properties are the sole responsibility
of the Lessee. If at any time in the future the premises become unsuitable or unsafe, at either parties discernment, for habitation this lease shall immediately terminate.

3. **Rent Payments.**

A. Beginning on the Commencement Date, the Lessee shall pay the City a fixed monthly rental fee ("Rent"). The amount of the monthly rent payment shall be $800.00 per month.

B. In exchange for payment of the rent, possession of the Leasehold Property will be granted on the Commencement Date of the Lease.

C. The Lessee will pay all charges made against said Leasehold Property, including but not limited to, on-going monthly utility fees for water, waste water, natural gas, electricity, telecommunications, or any other utility furnished to the premises during the continuance of this lease, as the same shall become due. Lessee shall be responsible for paying or putting up any bonds or deposits required by any entity furnishing utility services to the Leasehold Property which is the subject matter of this lease agreement. City shall not be liable in damages or otherwise for failure, stoppage or interruption of any such service, nor shall the same be construed as an eviction of Lessee, or work as an abatement of rent, or relieve Lessee from the operation of any covenant or agreement; but in the event of any failure, stoppage or interruption thereof, Lessee shall use reasonable diligence to resume service promptly.

4. **Permitted Use.**

A. Lessee shall have use of the Leasehold Property granted in this Lease for the purpose of operating a retail carpet store.

B. Lessee shall use the Leasehold Property for the above stated purposes only.

C. No other activities will be allowed on the leasehold property.

5. **Lessee's Warranties**

Lessee shall maintain the Leasehold Property and any improvements, fixtures or equipment on the Leasehold Property in good condition. Reasonable maintenance and repairs to structures on the Leasehold Property will be performed by Lessee at its sole cost.

6. **Insurance**

The Lessee shall maintain general public liability and casualty insurance insuring against such claims, and shall annually furnish to the City a certificate or other evidence and proof of maintenance of such comprehensive public liability insurance, including a copy of the policy, with the City named as an additional insured to the extent of Lessee's indemnity obligations hereunder, such insurance shall have minimum limits of at least the sum of One Million Dollars ($1,000,000) for general liability and casualty coverage arising out of a single occurrence. Such insurance shall be with a company licensed and authorized to do business in the State of New Mexico and to provide general liability and casualty coverage of the type required herein, which policy shall include fire and
extended coverage liability. The Lessee shall provide the City with notice of any change thereof, and shall furnish to the City evidence of acquirement of a substitute therefore, and payment of the premium thereof.

7. Assignment And Sublease

Lessee may not assign or sublease the Leasehold Property granted by this Lease or the improvements on the Leasehold Property to any person or entity, unless the Lease is amended by the City to permit such assignment. The City may place any necessary condition or restriction on its consent of a sublease or assignment.

8. Default And Cancellation

A. The violation by Lessee of any of the terms, conditions or covenants of this Lease or the nonpayment by Lessee of any rent due under this Lease shall be considered a default and may cause this Lease to be cancelled and terminated at the City’s sole discretion, following at least fifteen (15) days advance written notice of such default from City to the Lessee; provided, however, said cancellation shall not be made if, within the fifteen (15) day notice period, Lessee cures or remedies said default or otherwise complies with any demand contained within such written notice which cures or remedies the default.

B. If Lessee defaults in the performance of this Lease prior to the Commencement Date, City may terminate this Lease and retain the earnest money deposit, or may waive default, enforce performance of this contract, and seek such other relief as may be provided by law.

9. Relinquishment

At any time, upon fifteen (15) days prior written notice, provided all rents then due and owing have been fully paid and Lessee is not in default under this Lease, Lessee may cancel and relinquish the Leasehold Property to the City whereupon Lessee shall be relieved of any further liabilities and obligations under this Lease. Lessee shall not be entitled to a refund of any rent paid. The parties may mutually agree in writing that this lease may be terminated within fifteen (15) days after said mutual agreement is signed.

10. Notice

All notices given pursuant to or in connection with this Lease shall be made in writing and posted by certified mail, postage prepaid, to the City of Hobbs, 200 E Broadway, Hobbs, NM 88240 ATTN: City Manager and to Lessee at Pace Oilfield Services, 3504 W. Smith Lane, Hobbs, NM 88240 or to such other address as requested by either party. Notice shall be deemed to be received on the fifth day following posting.

11. Attorney's Fees and Costs

If either party is found by a court to have breached this Lease, the other party may recover reasonable attorney's fees and cost of litigation. Prior to the institution of
any litigation, the parties have the contractual duty to in good faith attempt to resolve any controversy hereunder at the least possible expense.

12. Counterparts

This Lease may be executed in one or more identical counterparts, and all counterparts so executed shall constitute one agreement which shall be binding on all of the parties.

13. Compliance with Statutes

The City states that it has complied with the requirements of New Mexico Statutes and the Hobbs Municipal Code and has authorization to lease the property.

14. Governing Laws

This Lease shall be subject to the laws of the State of New Mexico and any litigation connected herewith shall occur in Leas County, New Mexico, only.

15. Indemnification

Lessee shall save and hold harmless, indemnify and defend the City of Hobbs, its elected officials, employees and agents, in their official and individual capacities, of and from any and all liabilities, claims, losses, or damages arising out of or alleged to arise out of or indirectly connected with the negligent operations of Lessee under this Lease, or arising out of the negligence of any agent, contractor or subcontractor of Lessee.

16. Conditions Precedent

The City Commission must have approved the Lease as specified in NMSA 1978 Section 3-54-1 et. seq., as amended, prior to Lessee having any liability pursuant to the Lease.

17. Termination

This agreement shall be a month-to-month agreement, subject to termination by mutual agreement as provided under Section 10 Relinquishment herein, or by a 30 day notice of termination from City to Lessee.

18. Entire Agreement

This Lease represents the entire agreement and there are no other agreements or understandings oral or otherwise that are binding the parties concerning this 1.60 acre Leasehold Property.
IN WITNESS WHEREOF, City and Lessee have executed this Lease as of the date first written above.

City Of Hobbs

J.J. Murphy – City Manager

Pace Oilfield Services

Walter R. Alles
By:

Its: Owner

(SEAL)

ATTEST:

Jan Fletcher, City Clerk

APPROVED AS TO FORM:

Mike H. Stone, City Attorney
LEASE

THIS LEASE, hereinafter called "LEASE", made and entered into this 1st day of September, 2016 by and between the City of Hobbs, a municipal corporation in the State of New Mexico, (hereinafter called "City") and Dallas Carpets, (hereafter called "Lessee").

RECITALS:

A. The City is the owner of certain leasehold property referred to hereafter as the "Leasehold Property", within the City Limits of Hobbs within Lea County, State of New Mexico, as specifically described in Lease Description below.

B. The Lessee desires to lease the leasehold property, as specifically described in Lease Description below, for the purpose of operating a retail carpet store.

Lease Descriptions:

Those structures occupying Lot 1 – Lot 5, Block 8 of the Original Hobbs Addition including the parking lot located south of the storefront within the same block.

C. The City is willing to lease the leasehold property to Lessee, and the parties desire to execute a written Lease.

NOW, THEREFORE, in consideration of the mutual covenants herein contained, and for other good and valuable consideration, the following is agreed:

TERMS AND CONDITIONS:

1. Leasehold Property Description.

The City hereby leases to the Lessee, the land described above, (hereinafter called "Leasehold Property") under the terms and conditions of this Lease.

2. Leasehold Term, Rent Adjustments, Commencement Date And Possession.

A. The term of this Lease shall be month to month commencing on the "Commencement Date," as hereinafter defined. The Commencement Date shall be September 1, 2016, or upon final conveyance of the property to the City of Hobbs. Possession of the Leasehold Property shall be on the Commencement Date.

B. Lessee shall and may peaceably and quietly have, hold and enjoy the Leasehold property for the term of the Lease, as long as Lessee is in compliance with the terms of the Lease Agreement.

C. Lessee acknowledges that it has fully inspected the leased premises and Lessee hereby accepts the leased premises, buildings and improvements, if any, and each appurtenance thereto as is, in their present state and condition, as suitable for the purpose for which the same are leased and will allow for changes in such condition occurring by reasonable deterioration, normal wear and tear excepted. Any improvements and or maintenance to the leasehold properties are the sole responsibility
of the Lessee. If at any time in the future the premises become unsuitable or unsafe, at either parties discernment, for habitation this lease shall immediately terminate.

3. **Rent Payments.**

   A. Beginning on the Commencement Date, the Lessor shall pay the City a fixed monthly rental fee ("Rent"). The amount of the monthly rent payment shall be $1,500.00 per month.

   B. In exchange for payment of the rent, possession of the Leasehold Property will be granted on the Commencement Date of the Lease.

   C. The Lessee will pay all charges made against said Leasehold Property, including but not limited to, on-going monthly utility fees for water, waste water, natural gas, electricity, telecommunications, or any other utility furnished to the premises during the continuance of this lease, as the same shall become due. Lessee shall be responsible for paying or putting up any bonds or deposits required by any entity furnishing utility services to the Leasehold Property which is the subject matter of this lease agreement. City shall not be liable in damages or otherwise for failure, stoppage or interruption of any such service, nor shall the same be construed as an eviction of Lessee, or work as an abatement of rent, or relieve Lessee from the operation of any covenant or agreement; but in the event of any failure, stoppage or interruption thereof, Lessee shall use reasonable diligence to resume service promptly.

4. **Permitted Use.**

   A. Lessee shall have use of the Leasehold Property granted in this Lease for the purpose of operating a retail carpet store.

   B. Lessee shall use the Leasehold Property for the above stated purposes only.

   C. No other activities will be allowed on the leasehold property.

5. **Lessee's Warranties**

   Lessee shall maintain the Leasehold Property and any improvements, fixtures or equipment on the Leasehold Property in good condition. Reasonable maintenance and repairs to structures on the Leasehold Property will be performed by Lessee at its sole cost.

6. **Insurance**

   The Lessee shall maintain general public liability and casualty insurance insuring against such claims, and shall annually furnish to the City a certificate or other evidence and proof of maintenance of such comprehensive public liability insurance, including a copy of the policy, with the City named as an additional insured to the extent of Lessee’s indemnity obligations hereunder, such insurance shall have minimum limits of at least the sum of One Million Dollars ($1,000,000) for general liability and casualty coverage arising out of a single occurrence. Such insurance shall be with a company licensed and authorized to do business in the State of New Mexico and to provide general liability and casualty coverage of the type required herein, which policy shall include fire and
extended coverage liability. The Lessee shall provide the City with notice of any change thereof, and shall furnish to the City evidence of acquirement of a substitute therefore, and payment of the premium thereof.

7. **Assignment And Sublease**

Lessee may not assign or sublease the Leasehold Property granted by this Lease or the improvements on the Leasehold Property to any person or entity, unless the Lease is amended by the City to permit such assignment. The City may place any necessary condition or restriction on its consent of a sublease or assignment.

8. **Default And Cancellation**

A. The violation by Lessee of any of the terms, conditions or covenants of this Lease or the nonpayment by Lessee of any rent due under this Lease shall be considered a default and may cause this Lease to be cancelled and terminated at the City's sole discretion, following at least fifteen (15) days advance written notice of such default from City to the Lessee; provided, however, said cancellation shall not be made if, within the fifteen (15) day notice period, Lessee cures or remedies said default or otherwise complies with any demand contained within such written notice which cures or remedies the default.

B. If Lessee defaults in the performance of this Lease prior to the Commencement Date, City may terminate this Lease and retain the earnest money deposit, or may waive default, enforce performance of this contract, and seek such other relief as may be provided by law.

9. **Relinquishment**

At any time, upon fifteen (15) days prior written notice, provided all rents then due and owing have been fully paid and Lessee is not in default under this Lease, Lessee may cancel and relinquish the Leasehold Property to the City whereupon Lessee shall be relieved of any further liabilities and obligations under this Lease. Lessee shall not be entitled to a refund of any rent paid. The parties may mutually agree in writing that this lease may be terminated within fifteen (15) days after said mutual agreement is signed.

10. **Notice**

All notices given pursuant to or in connection with this Lease shall be made in writing and posted by certified mail, postage prepaid, to the City of Hobbs, 200 E Broadway, Hobbs, NM 88240 ATTN: City Manager and to Lessee at Dallas Carpet, 219 N. Turner, Hobbs, NM 88240 or to such other address as requested by either party. Notice shall be deemed to be received on the fifth day following posting.

11. **Attorney's Fees and Costs**

If either party is found by a court to have breached this Lease, the other party may recover reasonable attorney's fees and cost of litigation. Prior to the institution of
any litigation, the parties have the contractual duty to in good faith attempt to resolve any controversy hereunder at the least possible expense.

12. **Counterparts**

This Lease may be executed in one or more identical counterparts, and all counterparts so executed shall constitute one agreement which shall be binding on all of the parties.

13. **Compliance with Statutes**

The City states that it has complied with the requirements of New Mexico Statutes and the Hobbs Municipal Code and has authorization to lease the property.

14. **Governing Laws**

This Lease shall be subject to the laws of the State of New Mexico and any litigation shall occur in Lea County, New Mexico, only.

15. **Indemnification**

Lessee shall save and hold harmless, indemnify and defend the City of Hobbs, its elected officials, employees and agents, in their official and individual capacities, of and from any and all liabilities, claims, losses, or damages arising out of or alleged to arise out of or indirectly connected with the negligent operations of Lessee under this Lease, or arising out of the negligence of any agent, contractor or subcontractor of Lessee.

16. **Conditions Precedent**

The City Commission must have approved the Lease as specified in NMSA 1978 Section 3-54-1 et. seq., as amended, prior to Lessee having any liability pursuant to the Lease.

17. **Termination**

This agreement shall be a month-to-month agreement, subject to termination by mutual agreement as provided under Section 10 Relinquishment herein, or by a 30 day notice of termination from City to Lessee.

18. **Entire Agreement**

This Lease represents the entire agreement and there are no other agreements or understandings oral or otherwise that are binding the parties concerning this 1.60 acre Leasehold Property.
IN WITNESS WHEREOF, City and Lessee have executed this Lease as of the date first written above.

City Of Hobbs

J.J. Murphy – City Manager

(SEAL)

ATTEST:
Jan Fletcher, City Clerk

Dallas Carpet

By: Jesus Gamez

Its: President

APPROVED AS TO FORM:

Mike H. Stone, City Attorney
CITY OF HOBBES
COMMISSION STAFF SUMMARY FORM
MEETING DATE: October 17, 2016

SUBJECT: Resolution for the City to renew benefit plans including Medical, Dental, Short Term Disability, Long Term Disability, Life Insurance, Teladoc, Flexible Spending Account, and Benefit Value Advisor.

DEPT. OF ORIGIN: Human Resources
DATE SUBMITTED: October 17, 2016
SUBMITTED BY: Nicholas Goulet, HR Director

Summary: During the preparation of the FY17 budget, the City anticipated an increase in insurance costs of 12.9%. Budget was based on enrollment during Q1-2016. The renewal offer with Blue Cross/Blue Shield currently is at an increase of 12.5%. AON worked directly with Blue Cross/Blue Shield staff to review the renewal methodology and negotiate the renewal pricing. There are no increases to either Delta Dental or to VSP (Vision) insurance.

MEDICAL - BLUE CROSS/BLUE SHIELD

Current funding ratios for Medical are as follows: 76% employer/24% employee >$30,000 and 88% employer/14% employee < $30,000. The City intends to share the increase in premiums based on these funding ratios. The total cost for the City based on the proposed funding ratios is $654,480.01. The projected 2017 savings of operating as a self-funded plan versus fully insured is $1.1 million. In reviewing pricing model options, it is our suggestion that we move to a $115,000 individual stop loss as opposed to the current $105,000 individual stop loss. This represents a current projected savings of $71,805 in annual total fixed costs.

BENEFIT VALUE ADVISOR - BLUE CROSS/BLUE SHIELD

If approved, Benefit Value Advisor will remain 100% City provided for Blue Cross Blue Shield participants for calendar year 2017. Based on current enrollment as of October 2016 the total cost to the City is $13,380. Current projected savings to the City based on current utilization is $18,775.

DENTAL – DELTA DENTAL

Delta Dental Plan of NM renewal resulted in no changes year-over-year.

TELEMEDICINE - TELADOC

If approved, Teladoc will remain a 100% City provided benefit for Blue Cross/Blue Shield participants for calendar year 2017. The anticipated cost for calendar year 2017 is $24,840.00 based on October 2016 enrollment. 2016 projected savings to our medical plan as of September 2016 based on our current utilization report is $49,980.00

VISION - VSP

VSP renewal resulted in no changes year-over-year.

SHORT TERM DISABILITY – HARTFORD

If approved, The City will continue with the Hartford STD plan with no changes and a projected cost of $24,035 for 2017.

LONG TERM DISABILITY – HARTFORD

Long Term Disability with the Hartford will be offered with 100% of the premium paid for by the participant. The City will not contribute to the cost of premiums. This change will save the City $65,323 year-over-year.

LIFE INSURANCE - HARTFORD

Life Insurance renewal resulted in no changes year-over-year.
RECOMMENDATION

We would like to continue the Blue Cross/Blue Shield self-funded program with the City sharing the 12.5% premium increase at the current funding ratios as noted above. We would like to continue the BVA analytical tool at no cost to the participants. We would like to continue the self-funded plan with Delta Dental with no changes to premiums. We would like to continue the Teladoc program at no cost to the participants. We will continue with VSP with no changes to premiums. We will continue Hartford STD at no cost to benefit eligible employees. We will continue Hartford LTD at 100% funding by the participant. We will continue with Hartford Life Insurance with no changes to premiums.

Fiscal Impact:

Current FY2017 budgeted premiums for the City and employee/retiree Medical/Dental, Teladoc, STD, Life Insurance and Benefit Value Advisor portion are currently $7,800,460.84. The City's portion of the premiums are $5,511,307.97 and the employee/retiree portion of the premiums are $2,289,152.87.

The overall fiscal impact, if the City renews as recommended above, would result in an approximate recurring increase of $328,817.01 for Medical/Dental and Teladoc. Benefit Value Advisor decreased slightly in price with a $30 saving year over year.

Attachments:

Insurance premium increase spreadsheet broken out bi-weekly, monthly and yearly. Informational sheets that discuss various aspects of programs provided by the City of Hobbs.

Legal Review:

Approved As To Form: [Signature]
City Attorney

Recommendation:

The Commission approves the 2017 benefit renewal of BCBS, BVA, Delta Dental, VSP, Teladoc. Hartford Life Insurance, STD, and LTD.

Approved For Submital By:
[Signature]
Department Director

City Manager
CITY OF HOBBS

RESOLUTION NO. 6488

A RESOLUTION AUTHORIZING THE MAYOR TO APPROVE RENEWALS OF MEDICAL, BENEFIT VALUE ADVISOR, DENTAL, VISION, TELADOC, LIFE INSURANCE, SHORT TERM DISABILITY, AND LONG TERM DISABILITY.

WHEREAS, The City's medical, benefit value advisor, dental, telemedicine, life, disability and vision insurance coverages are due to expire and must be renewed; and

WHEREAS, premium costs to renew these insurance coverages have been researched so that they are within the anticipated amounts include in the budget preparation process; and

WHEREAS, it is City staff's recommendation that medical insurance coverage and Benefit Value Advisor be renewed with Blue Cross/Blue Shield with the adjusted individual stop loss option of $115,000, dental insurance coverage be renewed with Delta Dental of NM, telemedicine coverage be renewed with Teladoc, life insurance coverage be renewed with The Hartford, short term and long term disability coverage be renewed with The Hartford, and vision insurance coverage be renewed with VSP.

NOW, THEREFORE, BE IT RESOLVED, that the Mayor be and hereby is authorized and directed to approve on behalf of the City of Hobbs the following:

1. Awarding the City's medical insurance coverage and Benefit Value Advisor to Blue Cross/Blue Shield as outlined in the staff summary, renewal of the City's telemedicine coverage with Teladoc, renewal of the City's dental coverage with Delta Dental of NM, and renewal of the City's voluntary vision coverage with VSP.

2. The City renews the agreement with The Hartford to provide life insurance, short term disability coverage, and long term disability coverage as outlined in the staff summary.
PASSED, ADOPTED AND APPROVED this 17th day of October, 2016.

SAM D. COBB, Mayor

ATTEST:

JAN FLETCHER, City Clerk
# Shared 2016-2017 Insurance Rates

**Blue Cross/Blue Shield**

**January - December 2017**

## Current Rates

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## Increase 12.5%

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## Medical Insurance - Salary under $30,000

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## The Difference 2016 vs. 2017

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<td>82.41</td>
<td>4.38</td>
<td>36.82</td>
</tr>
<tr>
<td><strong>EMP +1</strong></td>
<td>156.57</td>
<td>17.58</td>
<td>138.99</td>
<td>156.57</td>
<td>8.79</td>
<td>69.49</td>
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<tr>
<td><strong>Family</strong></td>
<td>238.97</td>
<td>26.36</td>
<td>212.61</td>
<td>238.97</td>
<td>13.18</td>
<td>106.30</td>
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</tbody>
</table>
# SHARED EMPLOYER/EMPLOYEE INCREASE CALCULATION (76/24 > 30,000 and 86/14 < 30,000)

<table>
<thead>
<tr>
<th>Enrollment Counts as of October 3rd</th>
<th>increase per month</th>
<th>City of Hobbs Total Increase in Annual Shared Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>greater than 30,000</td>
<td>EMP RATE</td>
<td>CITY SHARE</td>
</tr>
<tr>
<td>Single</td>
<td>132.00</td>
<td>19.78</td>
</tr>
<tr>
<td>Single + 1</td>
<td>132.00</td>
<td>37.58</td>
</tr>
<tr>
<td>Family</td>
<td>127.00</td>
<td>57.35</td>
</tr>
<tr>
<td>less than 30,000</td>
<td>EMP RATE</td>
<td>CITY SHARE</td>
</tr>
<tr>
<td>Single</td>
<td>42.00</td>
<td>8.76</td>
</tr>
<tr>
<td>Single + 1</td>
<td>21.00</td>
<td>17.58</td>
</tr>
<tr>
<td>Family</td>
<td>7.00</td>
<td>26.36</td>
</tr>
<tr>
<td>total</td>
<td>461.00</td>
<td>654,480.01</td>
</tr>
<tr>
<td>Monthly Fees</td>
<td>Current Lives</td>
<td>Current - $105k ISL</td>
</tr>
<tr>
<td>-------------------------------------</td>
<td>---------------</td>
<td>---------------------</td>
</tr>
<tr>
<td></td>
<td>A</td>
<td>B</td>
</tr>
<tr>
<td>Administration Fees</td>
<td></td>
<td></td>
</tr>
<tr>
<td>1 Medical Administration PEPM</td>
<td>461</td>
<td>$55.97</td>
</tr>
<tr>
<td>2 Individual Stop Loss (ISL) PEPM</td>
<td>461</td>
<td>$108.22</td>
</tr>
<tr>
<td>3 Aggregate Stop Loss (ASL) PEPM</td>
<td>461</td>
<td>$2.78</td>
</tr>
<tr>
<td>4 Total Fixed Costs PEPM</td>
<td></td>
<td>$76,973</td>
</tr>
<tr>
<td>5 Annual Total Fixed Costs</td>
<td></td>
<td>$923,678</td>
</tr>
<tr>
<td>ACA Fees</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6 Transitional Reinsurance Fee</td>
<td>461</td>
<td>$5.21</td>
</tr>
<tr>
<td>7 Annual Total</td>
<td></td>
<td>$28,822</td>
</tr>
<tr>
<td>Projected Claims</td>
<td></td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>461</td>
<td>$1,049.78</td>
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<tr>
<td>9 Annual Total</td>
<td></td>
<td>$5,807,355</td>
</tr>
<tr>
<td>Annual Total Expected Costs</td>
<td></td>
<td>$6,759,855</td>
</tr>
<tr>
<td>$ Change to Current</td>
<td></td>
<td>$851,265</td>
</tr>
<tr>
<td>% Change to Current</td>
<td></td>
<td>12.6%</td>
</tr>
<tr>
<td>13 Individual Stop Loss Level</td>
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<td>$105,000</td>
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Note:
<table>
<thead>
<tr>
<th>Plans</th>
<th>Current Lives</th>
<th>Current - $105k ISL BCBS</th>
<th>Renewal - $105k ISL BCBS</th>
<th>Revised Renewal - $105k ISL BCBS</th>
<th>Revised Option - $115k ISL BCBS</th>
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<tbody>
<tr>
<td>EPO</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Single</td>
<td>174</td>
<td>$660.18</td>
<td>$743.32</td>
<td>$742.53</td>
<td>$742.59</td>
</tr>
<tr>
<td>Single + Spouse</td>
<td>106</td>
<td>$1,254.32</td>
<td>$1,412.28</td>
<td>$1,410.88</td>
<td>$1,410.89</td>
</tr>
<tr>
<td>Single + Child(ren)</td>
<td>47</td>
<td>$1,254.32</td>
<td>$1,412.28</td>
<td>$1,410.88</td>
<td>$1,410.89</td>
</tr>
<tr>
<td>Family</td>
<td>134</td>
<td>$1,914.47</td>
<td>$2,155.56</td>
<td>$2,153.43</td>
<td>$2,153.44</td>
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<tr>
<td>EPO Annual Total</td>
<td>461</td>
<td>$6,759,855</td>
<td>$7,611,120</td>
<td>$7,603,597</td>
<td>$7,603,652</td>
</tr>
<tr>
<td>Annual Premium</td>
<td></td>
<td>$6,759,855</td>
<td>$7,611,120</td>
<td>$7,603,597</td>
<td>$7,603,652</td>
</tr>
<tr>
<td>% Difference From Current</td>
<td></td>
<td></td>
<td></td>
<td>12.6%</td>
<td>12.5%</td>
</tr>
<tr>
<td>$ Difference From Current</td>
<td></td>
<td></td>
<td></td>
<td>$851,265</td>
<td>$843,742</td>
</tr>
</tbody>
</table>
2017 Health Insurance Examples:

Actual Employee Increases:

If Nicholas currently makes less than $30,000 per year here is what he paid for medical insurance out of every paycheck (with the exception of 3 paycheck months) in 2016:

- For Employee Only Coverage: $47.60
- For Employee Plus One: $89.97
- For Family Coverage: $137.56

If Nicholas currently makes less than $30,000 per year here is what he will pay for medical insurance out of every paycheck (with the exception of 3 paycheck months) in 2017:

- For Employee Only Coverage: $51.98
- For Employee Plus One: $98.76
- For Family Coverage: $150.74

Difference per paycheck:

Employee Only: $4.38
Employee Plus One: $8.79
Family: $13.18
2017 Health Insurance Examples:

Actual Employee Increases:

If Nicholas currently makes more than $30,000 per year here is what he paid for medical insurance out of every paycheck (with the exception of 3 paycheck months) in 2016:

- For Employee Only Coverage: $79.22
- For Employee Plus One: $150.52
- For Family Coverage: $229.74

If Nicholas currently makes more than $30,000 per year here is what he will pay for medical insurance out of every paycheck (with the exception of 3 paycheck months) in 2017:

- For Employee Only Coverage: $89.11
- For Employee Plus One: $169.31
- For Family Coverage: $258.41

Difference per paycheck:

Employee Only: $9.89
Employee Plus One: $18.79
Family: $28.68
### 2017 Dental and Vision Examples:

<table>
<thead>
<tr>
<th>Delta Dental</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Employee Cost (Per Paycheck):</strong></td>
</tr>
<tr>
<td>If Nicholas makes <strong>under</strong> $30,000 per year:</td>
</tr>
<tr>
<td>• Employee: $1.28</td>
</tr>
<tr>
<td>• Employee Plus One: $2.50</td>
</tr>
<tr>
<td>• Family: $4.19</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Delta Dental</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Employee Cost (Per Paycheck):</strong></td>
</tr>
<tr>
<td>If Nicholas makes <strong>over</strong> $30,000 per year:</td>
</tr>
<tr>
<td>• Employee: $4.29</td>
</tr>
<tr>
<td>• Employee Plus One: $8.27</td>
</tr>
<tr>
<td>• Family: $13.89</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>VSP (Vision)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cost is not dependent on total employee wage:</strong></td>
</tr>
<tr>
<td><strong>Per Paycheck Cost:</strong></td>
</tr>
<tr>
<td>• Employee: $5.35</td>
</tr>
<tr>
<td>• Employee Plus One: $7.75</td>
</tr>
<tr>
<td>• Family: $13.90</td>
</tr>
</tbody>
</table>
### 2017 Blue Cross Blue Shield Premium Renewal

<table>
<thead>
<tr>
<th>Blue Cross Blue Shield Plans</th>
<th>Current Covered Employees</th>
<th>2016 Monthly Current Plan</th>
<th>2017 Renewal Monthly Portion</th>
<th>Increase Difference Includes both City and Employee Portion</th>
</tr>
</thead>
<tbody>
<tr>
<td>EPO</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Single</td>
<td>174</td>
<td>$660.18</td>
<td>$742.59</td>
<td>$82.41</td>
</tr>
<tr>
<td>Single Plus Spouse</td>
<td>106</td>
<td>$1,254.32</td>
<td>$1,410.89</td>
<td>$156.57</td>
</tr>
<tr>
<td>Single Plus Children</td>
<td>47</td>
<td>$1,254.32</td>
<td>$1,410.89</td>
<td>$156.57</td>
</tr>
<tr>
<td>Family</td>
<td>134</td>
<td>$1,914.47</td>
<td>$2,153.44</td>
<td>$238.97</td>
</tr>
</tbody>
</table>

### Annual Premium Total

461 employees

- **2016** Monthly: $6,759,855.00
- **2017** Monthly: $7,603,652.00
- **Yearly Increase**: $843,797.00

#### 2017 Budgeted Actual:

- Actual $7.57 Million, 12.9% Increase (Budgeted percentage dependent on actual claims).

#### 12.5% Annual Cost Increase from Plan Year 2016 to Plan Year 2017

### Annual Cost Increase to be split between the City of Hobbs and the employees:

<table>
<thead>
<tr>
<th>Employees making under $30,000</th>
<th>City Pays Employee Pays</th>
<th>86% of Premium (including increase)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Employees making over $30,000</td>
<td>City Pays Employee Pays</td>
<td>76% of Premium (including increase)</td>
</tr>
<tr>
<td></td>
<td></td>
<td>24% of Premium (including increase)</td>
</tr>
</tbody>
</table>
CITY OF HOBBS

COMMISSION STAFF SUMMARY FORM

MEETING DATE: October 17, 2016

SUBJECT: Resolution adopting budgetary adjustment #2 for the Fiscal Year 2016-2017
DEPT. OF ORIGIN: Finance Department
DATE SUBMITTED: October 11, 2016
SUBMITTED BY: Deborah Corral, Assistant Finance Director

Summary:
The fiscal budget of the City of Hobbs is adopted by resolution, and reviewed and approved by the Department of Finance & Administration. The budget is prepared prior to the beginning of the fiscal year, and as such, from time to time it becomes necessary to adjust the budget for items not contemplated at the time of its preparation, or for issues that arise during the fiscal year.

Enclosed is a budgetary adjustment #2 for the current year. A summary of the funds adjusted is attached to this resolution. After this adjustment is approved by the Commission, it must be forwarded to the Department of Finance & Administration for their approval.

Fiscal Impact:

| Reviewed By: | Finance Department |

Included in this budget adjustment are an increase in both revenues and expenditures. Total Expenditures increase by $2,539,365.40, changing the total expenditures from $212,029,350.74 to $214,568,716.14. Total Revenues increase by $4,276,365.40, changing the total revenue from $128,015,814.07 to $132,292,179.47. These changes move the general fund reserve from 10% to 13%.

Attachments:
- Budget Cash Balance Sheet
- Budgeted Adjustments Detail
- Resolution approving Budget Adjustment for the fiscal year 2016-2017

Legal Review: Approved As To Form: [Signature]

City Attorney

Recommendation:
Motion to approve the resolution.

<table>
<thead>
<tr>
<th>Approved For Submittal By:</th>
<th>CITY CLERKS USE ONLY</th>
</tr>
</thead>
<tbody>
<tr>
<td>[Signature] Department Director</td>
<td>COMMISSION ACTION TAKEN</td>
</tr>
<tr>
<td>[Signature] City Manager</td>
<td>Resolution No.</td>
</tr>
<tr>
<td></td>
<td>Ordinance No.</td>
</tr>
<tr>
<td></td>
<td>Approved</td>
</tr>
<tr>
<td></td>
<td>Other Denied</td>
</tr>
<tr>
<td></td>
<td>Continued To:</td>
</tr>
<tr>
<td></td>
<td>Referred To:</td>
</tr>
<tr>
<td></td>
<td>File No.</td>
</tr>
</tbody>
</table>
CITY OF HOBBS

RESOLUTION NO. 6489

BUDGETARY ADJUSTMENT #2
FISCAL YEAR 2016-2017

WHEREAS, the City Commission of the City of Hobbs, New Mexico, has found it necessary to amend certain items within the fiscal year budget in order to provide for additional expenditures and transfers not contemplated at the time of the preparation of the 2016-2017 budget.

NOW, THEREFORE, BE IT RESOLVED BY THE GOVERNING BODY OF THE CITY OF HOBBS, NEW MEXICO, that the items of the 2016-2017 fiscal budget be amended.

BE IT FURTHER RESOLVED BY THE GOVERNING BODY of the City of Hobbs, New Mexico, that the budgetary adjustments be subject to the approval of the Director of Public Finance of the State of New Mexico and that a copy of this Resolution be forwarded to his office in Santa Fe, New Mexico, for approval.

PASSED, ADOPTED AND APPROVED this 17th day of October, 2016

__________________________________________
SAM D. COBB, Mayor

ATTEST:

__________________________________________
JAN FLETCHER, City Clerk
<table>
<thead>
<tr>
<th>Beginning Cash</th>
<th>Total Revenue</th>
<th>Interfund Transfer</th>
<th>Total Expenditures</th>
<th>Ending Cash</th>
</tr>
</thead>
<tbody>
<tr>
<td>58,340,110.88</td>
<td>51,134,170.66</td>
<td>(13,939,001.99)</td>
<td>84,777,044.77</td>
<td>10,756,334.78</td>
</tr>
<tr>
<td>2 LAND ACQUISITION</td>
<td>500,000.00</td>
<td></td>
<td></td>
<td>500,000.00</td>
</tr>
<tr>
<td><strong>General Fund Subtotal</strong></td>
<td><strong>58,840,110.88</strong></td>
<td><strong>51,134,170.66</strong></td>
<td><strong>(13,939,001.99)</strong></td>
<td><strong>85,277,044.77</strong></td>
</tr>
<tr>
<td>11 LOCAL GOV CORR</td>
<td>208,018.04</td>
<td>215,338.00</td>
<td>-</td>
<td>167,000.00</td>
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<tr>
<td>12 POLICE PROTECTION</td>
<td>66,756.22</td>
<td>87,000.00</td>
<td>-</td>
<td>87,000.00</td>
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<tr>
<td>13 P D N (pain, drug, narcotics)</td>
<td>1,918.75</td>
<td>-</td>
<td>-</td>
<td>1,918.75</td>
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<tr>
<td>15 COPS GRANT</td>
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<td>202,646.66</td>
<td>152,486.88</td>
<td>355,133.54</td>
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<td>16 RECREATION</td>
<td>21,855,151.47</td>
<td>38,500,000.00</td>
<td>41,215.31</td>
<td>60,347,865.78</td>
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<tr>
<td>17 OLDER AMERICAN</td>
<td>1,000.00</td>
<td>211,088.00</td>
<td>737,140.70</td>
<td>948,228.70</td>
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<tr>
<td>18 GOLF</td>
<td>1,000.00</td>
<td>857,612.88</td>
<td>2,158,497.11</td>
<td>3,016,109.99</td>
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<tr>
<td>19 CEMETARY</td>
<td>1,000.00</td>
<td>168,690.00</td>
<td>359,891.00</td>
<td>528,581.00</td>
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<td>20 AIRPORT</td>
<td>295,033.20</td>
<td>35,300.00</td>
<td>-</td>
<td>36,000.00</td>
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<td>21 CUSTODY</td>
<td>188,954.74</td>
<td>801,200.00</td>
<td>-</td>
<td>855,491.05</td>
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<td>805,731.18</td>
<td>439,770.99</td>
<td>1,245,502.17</td>
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<td>557,070.62</td>
<td>385,430.00</td>
<td>-</td>
<td>223,800.00</td>
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<td>11.00</td>
<td>26,355.40</td>
<td>-</td>
<td>26,355.40</td>
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<tr>
<td><strong>Special Revenue Subtotals</strong></td>
<td><strong>23,187,914.04</strong></td>
<td><strong>42,299,402.12</strong></td>
<td><strong>3,889,001.99</strong></td>
<td><strong>67,837,078.63</strong></td>
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<td>500,000.00</td>
<td>500,000.00</td>
<td>1,000.00</td>
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<td>46 BEAUTIFICATION IMPROVEMENT</td>
<td>1,732,739.94</td>
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<td>-</td>
<td>1,126,179.46</td>
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<td>48 STREET IMPROVEMENTS</td>
<td>1,555,269.56</td>
<td>1,838,112.22</td>
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<td>2,965,473.28</td>
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<td>49 CITY COMM. IMPROVEMENTS</td>
<td>1,000.00</td>
<td>2,126,582.00</td>
<td>(2,018,982.00)</td>
<td>108,600.00</td>
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<td><strong>Capital Project Subtotals</strong></td>
<td><strong>3,290,009.50</strong></td>
<td><strong>4,464,694.22</strong></td>
<td><strong>(1,518,982.00)</strong></td>
<td><strong>5,091,652.74</strong></td>
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<td>51 UTILITY BOND</td>
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<td>307,004.50</td>
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<tr>
<td>53 WASTEWATER BOND</td>
<td>1,989,842.96</td>
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<td>2,093,121.54</td>
<td>2,093,121.54</td>
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<tr>
<td><strong>Debt Service Subtotals</strong></td>
<td><strong>1,989,842.96</strong></td>
<td>-</td>
<td><strong>2,400,126.04</strong></td>
<td><strong>2,400,126.04</strong></td>
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<tr>
<td>10 SOLID WASTE</td>
<td>1,149,697.45</td>
<td>6,050,000.00</td>
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<td>6,050,000.00</td>
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<tr>
<td>44 JOINT UTILITY EXTENSIONS CAPITAL I</td>
<td>3,159,027.63</td>
<td>1,300,000.00</td>
<td>-</td>
<td>4,352,654.37</td>
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<tr>
<td>60 JOINT UTILITY</td>
<td>3,908,278.93</td>
<td>-</td>
<td>3,606,880.44</td>
<td>5,470,566.94</td>
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<tr>
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<td>-</td>
<td>238,000.00</td>
<td>3,327,192.28</td>
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<tr>
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<td>1,946,302.44</td>
<td>5,311,330.24</td>
<td>15,067,481.80</td>
<td>22,325,114.48</td>
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<td>63 JOINT UTILITY - WASTEWATER</td>
<td>7,308,981.80</td>
<td>-</td>
<td>(1,889,407.16)</td>
<td>2,435,994.66</td>
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<tr>
<td>65 JOINT UTILITY INCOME - WASTEWATER</td>
<td>-</td>
<td>5,988,291.00</td>
<td>(5,988,291.00)</td>
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<tr>
<td>66 JOINT UTILITY INCOME</td>
<td>-</td>
<td>5,504,000.00</td>
<td>(5,504,000.00)</td>
<td>-</td>
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<tr>
<td>68 METER DEPOSIT RES</td>
<td>714,835.12</td>
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</tr>
<tr>
<td>69 INTERNAL SUPPLY</td>
<td>-</td>
<td>550,000.00</td>
<td>549,000.00</td>
<td>549,000.00</td>
</tr>
<tr>
<td><strong>Utility Subtotals</strong></td>
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<td><strong>25,341,621.24</strong></td>
<td><strong>9,168,855.96</strong></td>
<td><strong>44,899,522.73</strong></td>
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<tr>
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<td>6,571,129.19</td>
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<td>6,582,129.19</td>
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<tr>
<td>67 WORKERS COMP TRUST</td>
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<td>602,830.35</td>
<td>-</td>
<td>602,830.35</td>
</tr>
<tr>
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## Expenses:

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<th>New Request</th>
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## Revenue:

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<th>DESCRIPTION</th>
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